



PRICE SUBMISSION SHEET
PESTICIDES & FERTILIZERS

SOLICITATION NO.: IFB 8600 DCM1039 REBID1

BUYER: Diana McIntosh

Special Instructions: Offerors must use this Bid Sheet to submit pricing.

Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.

Prices offered on the bid sheet shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.

The City of Austin ("City") seeks to establish a contract with a qualified contractor to provide pesticides & fertilizers on an as needed basis as stipulated in this Invitation for Bid. This contract will support the Parks and Recreation's Golf Division. The City reserves the right to add or delete departments as may be deemed necessary.

It is the City's preference to award a single contract for the pesticides and fertilizers. However, the City reserves the right to award any lines or group of specific line items as a result of this solicitation. Award shall be based on individual or groups of specific line items, cost, or any criteria deemed by the City to be most advantageous to the Golf Division. This IFB will be awarded to Contractors that submits the lowest responsive bid. The City also reserves the right to refrain from awarding any lines or group of specific line items as a result of this solicitation and, instead, award the entire contract to a supplier available through a cooperative purchasing agreement.

CATEGORY 1
AGENCY ITEMS

ITEM NO.	DESCRIPTION	BUYER APPROVED EQUAL PRODUCT	UNIT OF MEASURE	ESTIMATED QUANTITY	UNIT PRICE	EXTENDED PRICE
1.1	Revolver Herbicide	Agency Item	87 oz Bottle	20	\$ 605.12	\$ 12,102.40
1.2	Specticle Pre Emergent Herbicide	Agency Item	Gallon	50	\$ 1,728.90	\$ 86,445.00
1.3	Lexicon Fungicide	Agency Item	21 oz Bottle	21	\$ 525.00	\$ 11,025.00
1.40	Segway Fungicide	Agency Item	39.2 oz Bottles	17	\$ 415.00	\$ 7,055.00
1.5	Velista Fungicide	Agency Item	22 oz Bottle	30	\$ 220.00	\$ 6,600.00
1.6	Primo Maxx Link Pack	Agency Item	10 Gallon	5	\$ 2,740.00	\$ 13,700.00
1.7	Exteris Stressguard, 1% Fluopyram, 1.92% Trifloxystrobin	Agency Item	2.5 Gallons	10	\$ 286.00	\$ 2,860.00
TOTAL FOR CATEGORY 1						\$ 139,787.40

CATEGORY 2
GROUNDS MAINTENANCE SUPPLIES FOR GOLF COURSES

2.1 Pesticides	Katana Herbicide	Manufacturer: PBI Model No.: KATAN002	Bottle	6	\$ 194.40	\$ 1,166.40
2.2 Pesticides	Glyphosate Pro Herbicide 41%	Manufacturer: BAYER Model No.: RANGER529	30 Gallons	6	\$ 418.50	\$ 2,511.00
2.3 Pesticides	Andersons Goosegrass/Crabgrass Control	Manufacturer: ANDERSONS Model No.: GOOSEGR521	28.8 lb Bag	58	\$ 102.00	\$ 5,916.00
2.4 Pesticides	Kerb SC T&O Herbicide	Manufacturer: CORTEVA Model No.: KERB002	2.5 Gallons	20	\$ 700.00	\$ 14,000.00
2.5 Pesticides	Antares Herbicide	Manufacturer: HELENA 1 GALLON CONTAINER Model No.: ANTARES007	2.5 Gallons	10	\$ 470.00	\$ 4,700.00
2.6 Pesticides	MSMA Plus Herbicide	Manufacturer: PAMOL Model No.: TARGET468	2.5 Gallon	5	\$ 68.00	\$ 340.00
2.7 Pesticides	Battleship Herbicide	Manufacturer: HELENA Model No.: BATTLE275	2.5 Gallon	5	\$ 135.00	\$ 675.00
2.8 Pesticides	Ronstar Flo Pre Emergent Herbicide	Manufacturer: QUALI PRO Model No.: OXADIAZ001	2.5 Gallon	160	\$ 337.50	\$ 54,000.00
2.9 Pesticides	Barricade Pre-emergent Herbicide	Manufacturer: SYNGENTA Model No.: RESOLUT001	5 lb Bottle	80	\$ 47.60	\$ 3,808.00

2.10 Pesticides	Certainty Herbicide	Manufacturer: ATTICUS Model No.: SERTAY001	1.25 oz Bottle	50	\$ 68.00	\$ 3,400.00
2.11 Fungicides	Daconil Weatherstick Fungicide	Manufacturer: ATTICUS Model No.: DORNIC001	2.5 Gallon	40	\$ 105.00	\$ 4,200.00
2.12 Fungicides	Insignia Fungicide	Manufacturer: BASF Model No.: INSIGNI008	2.5 Gallon	8	\$ 2,957.50	\$ 23,660.00
2.13 Fungicides	Heritage Fungicide Granular	Manufacturer: SYNGENTA Model No.: HERITAG001	30 lb Bag	15	\$ 54.25	\$ 813.75
2.14 Fungicides	Heritage Fungicide Flowable	Manufacturer: ATTICUS 1 GALLON Model No.: ARTAVIA002	2.5 Gallon	20	\$ 390.00	\$ 7,800.00
2.15 Fungicides	Cleary 3336 Fungicide	Manufacturer: NUFARM Model No.: CLEAR077	2.5 Gallon	20	\$ 217.33	\$ 4,346.60
2.16 Fungicides	Fore 80% Fungicide	Manufacturer: CORTEVA Model No.: FORE177	6 lb Bag	30	\$ 52.50	\$ 1,575.00
2.17 Fungicides	Subdue Maxx Fungicide	Manufacturer: QUALI PRO Model No.: MEFENOX003	Gallon	30	\$ 369.00	\$ 11,070.00
2.18 Fungicides	Banol Fungicide	Manufacturer: BAYER Model No.: BANOL522	2.5 Jug	4	\$ 999.20	\$ 3,996.80
2.19 Insecticides	Bifenthrin Golf & Nursery 7.9F	Manufacturer: QUALI PRO Model No.: BIFENTH001	Gallon	30	\$ 42.00	\$ 1,260.00
2.20 Insecticides	Advion Ant Insecticide	Manufacturer: SYNGENTA Model No.: ADVION021	25 lb Bags	30	\$ 285.00	\$ 8,550.00
2.21 Insecticides	Extinguish Fire Ant Bait	Manufacturer: WELLMARK Model No.: EXTING541	25 lb Bags	40	\$ 170.00	\$ 6,800.00
2.22 Insecticides	Top Choice Insecticide	Manufacturer: BAYER Model No.: TOPCHOI004	50 lb Bags	30	\$ 68.00	\$ 2,040.00
2.23 Fertilizers	18-3-18 65% Methalene Urea Greens Grade	Buyer Approved Equal Product Not Applicable	50 lb Bags	360	\$ 32.00	\$ 11,520.00
2.24 Fertilizers	K-Mag 0-0-22 Greens Grade	Buyer Approved Equal Product Not Applicable	50 lb Bags	600	\$ 14.50	\$ 8,700.00
2.25 Fertilizers	21-0-0 Greens Grade	Buyer Approved Equal Product Not Applicable	50 lb Bags	320	\$ 14.50	\$ 4,640.00
2.26 Fertilizers	12-24-10 Starter Greens Grade	Buyer Approved Equal Product Not Applicable	50 lb Bags	230	\$ 29.50	\$ 6,785.00
2.27 Fertilizers	Peletized Gypsum Greens Grade	Buyer Approved Equal Product Not Applicable	50 lb Bags	600	\$ 10.25	\$ 6,150.00
2.29 Fertilizers	UFLEX 46-0-0	Buyer Approved Equal Product Not Applicable	50 lb Bags	80	\$ 27.50	\$ 2,200.00
2.30 Fertilizers	14-14-14, Fairway Grade Total N 14%, 5.48% Ammoniacal Nitrogen, 8.52 Urea Nitrogen, Available Phosphate (PO) 14%, Souble Potash 14%, Iron (Fe) 2%	Buyer Approved Equal Product Not Applicable	50 lb Bags	120	\$ 17.25	\$ 2,070.00
2.31 Fertilizers	19-19-19 Fairway grade, 7.42% ammoniacal nitrogen, 11.57% urea nitrogen, available phosphate (K2O5) 19%, soluble potash (K2O) 19%, Chlorline (Cl) 15%	Buyer Approved Equal Product Not Applicable	50 lb Bags	40	\$ 19.25	\$ 770.00
2.32 Fertilizers	15-5-10 W / PCSCU Fairway grade, 15% Total N, 1.96% ammoniacal nitrogen, 13.04% urea nitrogen, available phosphate (P2O5) 5%, soluble potash (K2O) 8%, Chlorline (Cl) w / 1% RONSTAR	Buyer Approved Equal Product Not Applicable	1000 lb Bags	30	\$ 690.00	\$ 20,700.00
2.33 Fertilizers	Agra-Rouse	Buyer Approved Equal Product Not Applicable	Gallon	20		
2.34 Fertilizers	Hydra-Hume	Buyer Approved Equal Product Not Applicable	2.5 Gallons	25	\$ 46.00	\$ 1,150.00
2.35 Fertilizers	Potassium Carbonate	Buyer Approved Equal Product Not Applicable	50 lb Bags	40		
2.36 Fertilizers	Renova	Buyer Approved Equal Product Not Applicable	2.5 Gallons	40	\$ 145.00	\$ 5,800.00

2.37 Fertilizers	Redox TurfRx Penecal, Calcium (Ca) 10%, @ @ % Alcohols, C9-16, extoxlated	Buyer Approved Equal Product Not Applicable	2.5 Gallons	20	\$ -	\$ -
2.38 Fertilizers	Redox TurfRx Si, Calcium (Ca) 10%, 22% Silicon Dioxide (SiO2)	Buyer Approved Equal Product Not Applicable	2.5 Gallons	10	\$ -	\$ -
2.39 Fertilizers	Kickstand RTU	Buyer Approved Equal Product Not Applicable	2.5 Gallons	15	\$ 117.50	\$ 1,762.50
2.40 Fertilizers	Component N, 20% Total N, 4.60% Nitrate Nitrogen, 3.40% Ammonical Nitrogen, 12.0% Urea Nitrogen, Magnesium 1% water soluble Magnesium (Mg)	Buyer Approved Equal Product Not Applicable	2.5 Gallons	40	\$ -	\$ -
2.41 Fertilizers	Component CaB, Calcium (Ca) 16%, Boron (B) .50%	Buyer Approved Equal Product Not Applicable	2.5 Gallons	40	\$ -	\$ -
2.42 Fertilizers	Component K, Solubla Potash, 19.0% derived from Potassium Citrate & Corn Steep Liquor	Buyer Approved Equal Product Not Applicable	2.5 Gallons	60	\$ -	\$ -
2.43 Fertilizers	Ruckus, soluble Phosphate (P2O5) 6%, Soluble Potash (K2O) 12%,Magnesium (Mg) 1.0%, Boron (B) .10%, Iron (Fe) .50%, Manganese (Mn) .50%	Buyer Approved Equal Product Not Applicable	2.5 Gallons	80	\$ -	\$ -
2.44 Growth Regulators	Primo Maxx	Manufacturer: SYNGENTA Model No.: PRIMO105	10 Gallons	2	\$ 290.00	\$ 580.00
2.45 Growth Regulators	Anuew Plant Growth Regulator	Manufacturer: NUFARM Model No.: ANUEW001	1.5 lb Bag	133	\$ 108.90	\$ 14,483.70
2.46 Wetting Agents	Soaker Plus	Manufacturer: HELENA Model No.: SOAKER9	2.5 Gallons	20	\$ 100.00	\$ 2,000.00
2.47 Wetting Agents	Soaker Plus M	Manufacturer: HELENA 30 GALLON DRUM Model No.: SOAKER10	55 Gallons	2	\$ 1,140.00	\$ 2,280.00
2.48 Wetting Agents	Cycle. 5% Carboxylic Adid, 90% Nonionic Surfactants, 5% Water	Manufacturer: HELENA Model No.: FIRMUP001	2.5 Gallon Jugs	60	\$ 120.00	\$ 7,200.00
2.49 Wetting Agents	Nutripath, 3.0% Humic Acid (derived from Leonardite), 8.5% Carboxylic Acid, 17% Nonionoc surfactants, 71.5% inert	Manufacturer: _____ Model No.: _____	2.5 Gallons	20	\$ -	\$ -
2.50 Miscellaneous Products	Spray Tank Cleaner	Manufacturer: HELENA Model No.: WIPEOUT002	Quart	60	\$ 14.00	\$ 840.00
2.51 Miscellaneous Products	Indicator Dye	Manufacturer: HELENA Model No.: SPRAYIN010	Quart	240	\$ 55.00	\$ 13,200.00
2.52 Miscellaneous Products	Spray Tank Defoamer	Manufacturer: HELENA Model No.: FOAMBUS154	Pint	96	\$ 9.00	\$ 864.00
2.54 Miscellaneous Products	Foam Indicator	Manufacturer: HELENA Model No.: ALIGN287	Gallon	20	\$ 45.00	\$ 900.00
2.55 Miscellaneous Products	Dynamic Surfactant	Manufacturer: HELENA Model No.: DYNEAM229	2.5 Gallons	40	\$ 105.00	\$ 4,200.00
TOTAL FOR CATEGORY 2						\$ 285,423.75

CATEGORY 3- DISCOUNT OFF OR MARKUP TO MANUFACTURER PRICE LISTS FOR NON-SPECIFIED SERVICES (For Informational Purposes Only)

The City may wish an Offeror provide additional products as they relate to this contract. In order to be paid for those additional products, provide manufacturers name and catalog numbers for the additional products you can provide the City. Indicate the minimum percentage discount or maximum markup to costs you can provide the City for these products. The percentage discount(s) or markup(s) listed shall be fixed throughout the term of the Contract including any subsequent renewal periods.

ITEM NO.	ITEM DESCRIPTION	Manufacturer	Catalog Number	Maximum Mark-Up to Price List	Minimum Discount to Price List
3.1	SEE ATTACHED CATALOG			0%	8%
3.2				0%	0%
3.3				0%	0%
3.4				0%	0%

CATEGORY 4 - ADDITIONAL PRODUCTS (For Informational Purposes Only)

The City reserves the right to purchase and add additional items not specified in Category 1 and Category 2 (add other categories as necessary) above to the contract. For evaluation and funding purposes only, the City estimates these additional items will account for an additional 10% in cost of the contract. The percentage markup to costs listed shall be the maximum amount offered for the category line throughout the term of the contract including any subsequent renewal periods, and are not subject to change. The invoice prices for these materials shall be based off a markup to costs paid by the offeror as indicated below. The percentage markup given should take into all costs (administrative, overhead, shipping charges, etc.) to deliver the materials to the Austin, TX area. These costs shall be factored into the markup to costs rates and shall not be paid separately.

ITEM NO.	ITEM DESCRIPTION	Total Additional Products	Markup to Costs Percentage	Extended Price
4.1		\$ -	0%	\$ -

4.2		\$	-	0%	\$	-
4.3		\$	-	0%	\$	-
4.4		\$	-	0%	\$	-
4.5		\$	-	0%	\$	-
4.6		\$	-	0%	\$	-
4.7		\$	-	0%	\$	-
4.8		\$	-	0%	\$	-

<p align="center">CATEGORY 5 - DOCUMENTATION</p> <p align="center">If the Offeror is submitting a "Buyer Approval Equal" the Offeror MUST submit the following documentation, with their Offer package:</p>						
ITEM NO.	ITEM DESCRIPTION					
5.1	Identification of each product offered as a "Buyer Approved Equal" product.					YES
5.2	Description reflecting the characteristics and level of quality that will satisfy the salient physical, functional, or performance characteristics of "Buyer Approved Equal" products specified in the solicitation					YES
5.3	Brand name, manufacturer or trade name, product number of each product offered as a "Buyer Approved Equal" product.					YES
5.4	Specification sheets which includes manufacturer information, material weight, material composition, and accessory components of each product offered as a "Buyer Approved Equal" product.					YES

CATEGORY 6 - DELIVERY TERMS						
6.1	<u>DELIVERY TERMS:</u> DELIVERY IS TO BE FOB DESTINATION, PREPAID AND ALLOWED					YES
6.2	<u>NUMBER OF DAYS AFTER RECEIPT OF ORDER THE OFFEROR SHALL DELIVERY THE ITEMS TO THE CITY:</u> Deliver products within 5-Calendar days after the order has been placed or at a mutually agreed upon time and date between the Contractor and the Contract Manager or Department Designee.					YES
6.3	<u>DELIVERY METHOD:</u> VENDOR DELIVERY					

<u>COMPANY NAME:</u> HELENA AGRI ENTERPRISES LLC						
<u>EMAIL ADDRESS:</u> LOESCHT@HELENAAGRI.COM						